











HQ PLANTATIONS FIELD DAY

Information for all flowers, horticulture and nurseries to improve your competitiveness and increase your profitability

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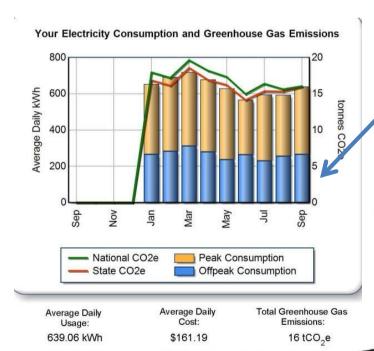
Energy Savings Initiatives

- Understanding Your Bill
- LED Lighting
- Power Factor Correction
- Solar PV





Understanding Your Bill





Invoice Number: 220463 issued on 01/10/2013 Previous Account Details as per last Invoice Previous Balance (due 16 Sep 2013) \$18,903.95 \$4,000.00 We Received (as at 30 Sep 2013) **Invoice Opening Balance** \$14.903.95 Current Invoice Details for 01/09/2013 to 30/09/2013 Energy \$1,334.72 Environmental \$234.08 Network \$2,375.58 \$17.59 Market Mathematica Other \$164.38 Adjustments \$150.00 GST \$427.63 Adjustments (GST Free) \$131.59 Total Current Charges(subject to GST) \$4,276.3 Invoice Total (excluding GST) \$4,407.94 Invoice Total \$4,835.57 **Total Amount Payable** \$19,739.5

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Energy

Billed in kWh for Peak and
 Off Peak Consumption

Peak Demand

- Previously billed by the kW
- If this site had a PF of 0.85, the Demand Charge in kVA would be:
- o 107kVA x \$20.887 = \$2234.91
- That's over \$4000 extra per year if not corrected!

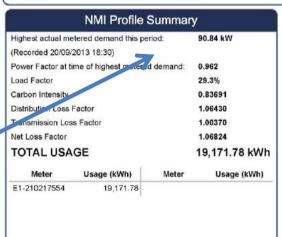
Highest Metered Demand

NMI: QB11223344

Address: Sample Road, HAWTHORNE, QLD 4171

Period: 01/09/2013 to 30/09/2013 (30 days)

Pricing Details			Α	ccount: ABC01
Charges	Usage	Unit Price	Loss Factor	Total Price (excl G
Energy				
QLD Peak	11,192.770 kWh	5.1920 c/kWh	1.06824	\$620.78
QLD Off Peak	7,979.010 kWh	3.5199 c/kWh	1.06824	\$300.02
Carbon	19,171.780 kWh	2.0211 c/kWh	1.06824	\$413.92
Environ				
GECs	19,171.780 kWh	0.0168 c/kWh		\$3.22
LRECs	19,171.780 kWh	0.4419 c/kWh	1.06430	\$90.17
SRECs	19,171.780 kWh	0.6895 c/kWh	1.06430	\$140.69
Network				
8300 Service Charge	30 Days	6.7720 \$/Day		\$203.16
8300 Energy	19,171.780 kWh	1.4390 c/kWh		\$275.88
8300 Demand	90.800 kW	20.8870 \$/kVV/Mth		\$1,896.54
Market				
Ancillary Fee	19,171.780 kWh	0.0516 c/kWh	1.06430	\$10.53
AEMO Market Fee	19,171.780 kWh	0.0346 c/kWh	1.06430	\$7.00
Metering & Other				
Meter Charge		2,000.00 \$/mtr/pa		\$164.38
GST				\$412.63
Total (excl GST)				\$4,126.3
TOTAL for NMI QB11	1223344			\$4,538.98





What is an LED and what are the main benefits?

- LED = Light Emitting Diode
 - Lower wattage
 - Cheaper to run vs. incandescent lamps
 - Longer lifespan
 - LED's lifespan = 35,000 50,000hrs
 - Less replacement costs
 - Less maintenance costs













What am I likely to save?



- Example Company A replaces 100 Metal Halide High Bay
 Lights with LED High Bays
 - Metal Halide HB are 400W each + 50W ballast
 - LED HB are 200W each inc. driver
 - Operating Hours are 10 hours/day 5 days/week



What am I likely to save? Weekly Cost Comparison



Lamp Type	Lamp Qty.	Watts	Hrs. / Day	Days / Wk.	Watt hrs.	kWh	Example nergy Cost / kWh	ekly Cost mparison
Existing Metal Halide	100	450	10	5	22,500	22.5	\$ 0.25	\$ 562.50
LED	100	200			10,000		0.25	\$ 250.00

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What am I likely to save? Total Savings Summary



Weekly Energy Saving	\$ 312.50
Yearly Energy Saving	\$ 16,250.00
10 Year Energy Saving	\$ 162,500.00
2 Maintenance Cycles Save @ \$120	\$ 24,000.00
Total Saving Over 10 Years	\$ 186,500.00

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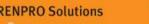
What is Power Factor?

Power Factor is the measurement of how effectively electrical power is being used by a site.

The lower the Power Factor, the more reactive power the Utilities need to provide.

This can then result in larger capacity to supply power, capacity problems and can also lead to 'brown-outs'.

Most importantly, higher operating costs due to higher Peak Demand charges.





Energex Tariff Changes

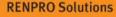
On 1 July 2015, Energex changed how network tariffs for some large business customers are calculated – over 13000 businesses are affected.

What do the changes mean?

Previously if you are on a Demand Tariff, you were billed for your Peak Demand in kW or (Active Power).

Now the changes are implemented, you are billed for your Peak Demand in kVA or (Apparent Power).

The difference is the lost power or kVAr or (Reactive Power), which makes the magnetic fields for inductive appliances.





kVA = kW + kVAr

The Beer Analogy

kVA = The Full Glass

kW = The Beer Liquid

kVAr = The Beer Foam



The higher the kVAr at your premises the more your bill will increase with the changes.

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How can you fix it and reduce your Peak Demand charges?

By installing Power Factor Correction equipment.

The benefits by installing a PFC unit include:

- Reduces Peak Demand charge
- Increases your sites power infrastructure
 - e.g. If your PF is 0.7 and you improve it to 0.95, on a 2000kVA substation this will free up over 500kVA or an extra 25% capacity
- Reduces power losses in site transformers and the network
- Helps stabilise your sites electrical system voltage levels



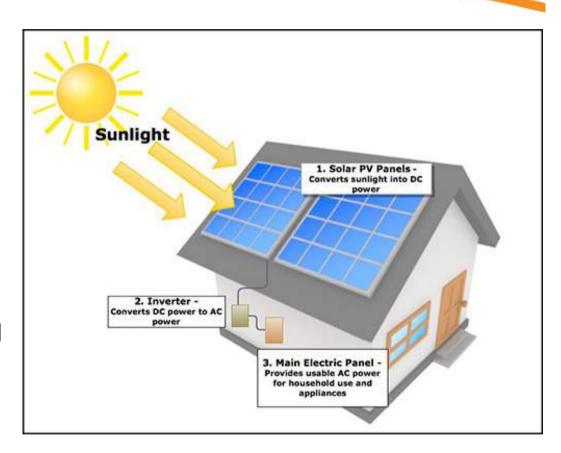
Energex Funding Assistance

- Business customers in certain areas may be eligible for some funding from Energex or Ergon to assist with the cost of installing PFC equipment, contact Energex or Ergon direct to find out more.
- RENPRO Solutions is listed on the Energex PFC Suppliers Register and the Ergon Trade Ally Network (TAN).
- RENPRO Solutions can Size, Supply and Install your PFC equipment for you.



How does it work?

- Solar panels convert direct sunlight into DC Power
- An inverter converts DC Power to AC Power for use
- Excess Power is fed into the grid when solar production exceeds use by the premises



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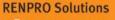
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Why should I install it?



- Depending on the system size, Solar Power can be the biggest single reduction to your energy consumption costs that you can make
- Protection from future Energy Price Increases
- System Life of over 25 Years







What am I likely to save?

- Example Company A installs a 50kW Solar PV System
 - Energy retailer agrees to a Feed In Tariff (FIT) of \$0.06/kWh



Estimated Performance - 24 Mar 2014



Solar Panel Specifications	Loc	Location													
Panel watts Manufactures tolerance Voc Voltage / temp de-rating factor Power / temp de-rating factor Vmp	250W 103% 37.5Volts -0.31%/K		Cres QLD Azim	Browns Plains Road Crestmead QLD 4132 Azimuth/Orientation Tilt				0 30 less than 150mm above roof							
Cable DC loss Number of panels in string Number of strings	-0.43%/K 30.8Volts 1% 98.2%		Installation Type Percentage of full sun Jan Feb Mar Apr May Jun Jul				100% 100%								
Inverter Specifications	360Volts						100% 100%	100%							
Efficiency Min MPP Voltage Max input Voltage Max DC Watts Cable AC loss	1000Volts 28600W 1% 24		Aug : Oct I Dec	Sep			100% 100% 100% 100%								
Installation Details	24.93						100%)							
MAvepagelsoipele-satting oMass applied.															
panels per string Minimum	Jan	Feb	Mar	Apr	May	Jun	Jul 100%	Aug	Sep	Oct	Nov	Dec	Avg		
PGH (VB) Rage at Maximum nuth Gentation o	6.64	6.58	6.69	6.31	5.97	5.39	5.83	6.50	7.08	6.89	6.72	6.42	6.42		
Estimated Daily kWh production Estimated Performance Percentage of full sun	130.22 100%	129.07 100%	131.99	125.53 100%	120.40 100%	109.89	119.19 100%	132.16	142.30 100%	137.56 100%	133.35	126.38 100%	128.17 100%		
Estimated Daily kWh production taking shading and all drating factors in to account		129.07	131.99	125.53	120.40	109.89	119.19	132.16	142.30	137.56	133.35	126.38	128.17		

VERSION: Version 1 - 2012.

DECLARATION: These guidelines have been developed by Clean Energy Council. While all care has been taken to ensure this estimator is free from omission and error, no responsibility can be taken for the use of this information in the design/installation of any grid-connected power system.

System Size	Day	Projected Daily kWh Production	Offset Energy Cost / kWh	Projected Daily Offset Savings	Projected Yearly Offset Savings
50	Weekday	256.34	\$0.25	\$64.09	\$16,663.40
System Size	Day	Projected Daily kWh Production	Feed In Tariff Rate	Projected Daily FIT Income	Projected Yearly FIT Income
50	Weekend	256.34	\$0.06	\$15.38	\$1,599.56
			Total A	nnual Savings	\$18,262.96

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Thank You!

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