




# Agribusiness



**Holding Redlich's agribusiness team** advises local and international businesses engaged in the trade of agricultural commodities including grains, cotton, meat, sugar and horticulture in relation to commercial and regulatory matters. We have significant experience in mining issues and renewable energy (wind and solar). We have worked with processors and representative industry groups in interpreting new legislation and implementing required changes to contracts or resolving disputes in accordance with legislative requirements. We provide advice to the tourism industry including travel intermediaries, carriers, accommodation and recreational services. In addition, we specialise in intergenerational business transitions of family farming enterprises.

## LEGAL EXPERTISE

We know your business, we understand where the challenges lie, and we have the expertise to help you realise your growth potential. We can provide you with strategic advice, and facilitate your initiatives in respect of:

- agritourism – all legislation, licences, permits and business requirements relevant to the tourism industry
- vertical integration – becoming more than just a bulk commodities exporter by realising the benefits of value-adding prior to export
- risk management – diversifying your interests by geography and commodity, and allocating risks between joint venture partners
- infrastructure development and delivery, operation and maintenance
- finance, crop liens/mortgages, securities (real estate and personal property), insolvency and debt restructuring
- pastoral and occupancy leasing and share-farming arrangements, and contracting out farm operations
- documenting partnership, trust and company structures for property ownership and management
- statutory resumptions, mining interests, and compulsory acquisitions including valuation issues
- land titling including leasehold conversions and easements
- water rights, water access and irrigations, bores and surface area licences
- sales and acquisitions, planning and environmental advice
- FIRB (foreign investment review board) applications
- conservation and biodiversity
- funding by debt or equity
- intellectual property protection and information technology issues
- OH&S (occupational health & safety) and employment contracts, workplace safety
- dispute resolution
- cultural, heritage and Native Title issues
- sourcing skilled labour, including residency and migration related matters
- estate planning, succession issues, intergenerational farm transfers
- obtaining all necessary town planning and land use approvals for intensive agricultural industries such as feedlots, piggeries and poultry farms
- planning appeals
- competing land uses and protection of good quality agricultural land.





“...our experience in realising this potential in the energy and resources context, coupled with our working knowledge of Australia’s agricultural sector and primary industries, puts us in a unique position to help you turn that potential into commercial reality.”



## Key contacts



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