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| **FARM BUSINESS PLAN** |

### Consultation and advice

**In the development of this business plan, we have consulted with:**

No one - we did it all by ourselves

Consultant

Industry Organisation

Accountant

Rural Financial Counsellor

Department of Agriculture and Fisheries Extension Officer

Agronomist

Workshop

Other (please specify) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

### Confirmation

I/we confirm that the assumptions and strategies used in this plan are based on our primary production business.

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| **Date** | **Name** | **Position** | **Signature** |
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### Reviewing our plan (refer to Section 4 for drought plan)

**A record of reviews of our Farm Business Plan**

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| **Review Date** | **Reviewed by** | **Has anyone else assisted this review?** |
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### Record of completed planned activities

Actions previously identified in Section 3.1 1 – *Summary of new actions and implementation plan* - that have been completed are listed here for future reference.

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| **Name of project** | **Date Completed** |
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# Farm Business Plan

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| **Plan date:** | \_\_/\_\_/\_\_\_ |

**Please refer to the Farm Business Plan Guide for details of how to complete this document**

## Section 1—About our business

### Section 1.1—Ownership

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| **Title** | **Given names** | **Surname** |
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### Section 1.2—Business details

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| --- | --- |
| **Business name** |  |
| **Business address** |  |
| **Business Structure**  **E.g., Trust, Partnership, Company, Sole Trader**  **(Attach structure map)** |  |
| **ABN** |  |
| **\*Property identification code (PIC)** |  |
| **Email address** |  |
| **Telephone** |  |
| **Website**  **Social media details**  **(i.e., Facebook, linked in)** |  |

\*PICs apply to the livestock, poultry and apiary industries only.

Please attach additional information you consider to be relevant to your business operation.

Section 1.3—Our property(s)  
**(If you have more than one property, please list them in numerical order.)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **List of properties to which this business plan relates:** | | | | | |
| **Property Name** | **Lot number** | **Land Size** | **Use of Land** | **Vegetation Map (Y/N)** | **Street Address** |
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| **Section** **1.4 — Our motivation/story – history of business, core values & outcomes to be achieved** |
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| **Section 1.5 - Our Organisational Chart / Business structure (attached)** |
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### Section 1.6—Our primary production operation

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| **Type of business operation** | **Our area of production is** | **Typical production (yield / # of head) from this area is** | **Gross value of production in normal year ($)** | **Number of normal employees** | |
|  |  |  |  | **Permanent** |  |
| **Casual** |  |
| **Seasonal** |  |

### Section 1.7—The operation of our business involves family members and employees

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name** | **Role** | **Full-time / Part-time / Casual** | **Responsibilities** | **Skills, qualifications, attributes & experience** |
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**Section 1.8 – Future state**

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| **Strategic outlook / vision** | | |
|  | | |
| **Short-term** | **Medium-term** | **Long-term** |
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**Section 2 – Risk management / goal formulation**

Using the risk guide provided in the Farm Business Plan Guide (page 10-22), consider the risks associated with your business in each major business area, consider what you are currently doing to mitigate those risks, and consider developing actions to guide your future plans.

**Section 2.1 – Drought and natural resources risk**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.2 – Flood and natural resources risk**

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| --- | --- | --- | --- | --- |
| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.3 – Climate and weather risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.4 – Biosecurity risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.5 – Supply chain risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.6 – Financial risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.7 – Market risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.8 – Workforce risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.9 – Personal / OH&S risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.10 – Production risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.11 – Family business risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.12 – Technology and redundancy risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 2.13 – Government policy risk**

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| **Risks** | **Current management strategies** | **Self-assessment** | **Specific goals / actions** | **Priority / Timeframe** |
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**Section 3 - Summary of new actions and implementation plan**

Prioritise and summarise your new action plans including who will be responsible and timeframes.

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| **Risk** | **Goal** | **Action plan** | **What is a successful outcome?** | **Responsible party** | **Timeframe / deadline** | **Priority rating** |
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**Section 4 — How we plan to manage drought and dry conditions**

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| **4.1 — How we currently plan to prepare for drought** | **4.2 — How we currently plan to manage during a drought** | **4.3 — How we currently plan to recover from a drought** |
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**This completes our Farm Business Plan.**