




# Agribusiness



Holding Redlich's agribusiness team advises local and international businesses engaged in the trade of agricultural commodities including grains, cotton, meat, dairy, sugar and horticulture in relation to commercial and regulatory matters. We have worked with processors and representative industry groups in interpreting new legislation and implementing required changes to contracts or resolving disputes in accordance with legislative requirements. We provide advice to the tourism industry including travel intermediaries, carriers, accommodation and recreational services. In addition, we specialise in intergenerational business transitions of family farming enterprises.

## LEGAL EXPERTISE

We know your business, we understand where the challenges lie, and we have the expertise to help you realise your growth potential. We can provide you with strategic advice, and facilitate your initiatives in respect of:

- agritourism – all legislation, licences, permits and business requirements relevant to the tourism industry
- vertical integration – becoming more than just a bulk commodities exporter by realising the benefits of value-adding prior to export
- risk management – diversifying your interests by geography and commodity, and allocating risks between joint venture partners
- infrastructure development and delivery, operation and maintenance
- finance, crop liens/mortgages, securities (real estate and personal property), insolvency and debt restructuring
- pastoral and occupancy leasing and share-farming arrangements, and contracting out farm operations
- documenting partnership, trust and company structures for property ownership and management
- statutory resumptions, mining interests, and compulsory acquisitions including valuation issues
- land titling including leasehold conversions and easements
- water rights, water access and irrigations, bores and surface area licences
- sales and acquisitions, planning and environmental advice
- FIRB (foreign investment review board) applications
- conservation and biodiversity
- funding by debt or equity
- intellectual property protection and information technology issues
- OH&S (occupational health & safety) and employment contracts, workplace safety
- dispute resolution
- cultural, heritage and Native Title issues
- sourcing skilled labour, including residency and migration related matters
- estate planning, succession issues, intergenerational farm transfers
- obtaining all necessary town planning and land use approvals for intensive agricultural industries such as feedlots, piggeries and poultry farms
- planning appeals
- contracting and moving product from farm to processor to consumer, locally and globally
- competing land uses and protection of good quality agricultural land



- advising in respect of all renewable energy and mining issues including conduct and compensation agreements, access rights, option agreements and lease arrangements and dispute resolution and litigation
- carbon farming advice. Approved advisers under the Carbon Farming Advice Rebate Program (CFAR) administered by the Queensland Rural and Industry Development Authority (QRIDA)
- acting on behalf of chicken growers in relation to an arbitration relating to the price per chicken
- conducting numerous mediations involving parties in the agribusiness sector, including contract disputes and organisational disputes.

#### FREE 30 MINUTE HOTLINE ADVICE

As part of Holding Redlich's commitment to supporting the Queensland Farmer's Federation (QFF) and regional Queensland, QFF members and members of QFF member organisation can contact one of the partners of the firm listed below for a free 30 minute consultation.

We can provide a hotline facility for ad hoc 30 minute advice in relation to discrete issues which may arise from time to time.

Following the provision of the hotline advice, if further work is required to be undertaken this additional work would then be undertaken at our discounted rates.



## Key contacts



**Kylie Wilson**  
Partner  
*Brisbane*

T +61 7 3135 0514  
kylie.wilson@  
holdingredlich.com



**Carl Hinze**  
Partner  
*Brisbane*

T +61 7 3135 0630  
carl.hinze@  
holdingredlich.com

#### CONTACT US

##### MELBOURNE

Level 8  
555 Bourke St  
Melbourne  
VIC 3000  
  
GPO Box 2154  
Melbourne  
VIC 3001  
  
T +61 3 9321 9999

##### CANBERRA

Level 7  
Canberra House  
40 Marcus Clarke St  
Canberra ACT 2601  
  
PO Box 1568  
Canberra  
ACT 2601  
  
T +61 2 5115 1600

##### SYDNEY

Level 65  
25 Martin Place  
(formerly MLC Centre)  
Sydney NSW 2000  
  
GPO Box 4118  
Sydney  
NSW 2001  
  
T +61 2 8083 0388

##### BRISBANE

Level 1  
300 Queen St  
Brisbane  
QLD 4000  
  
GPO Box 490  
Brisbane  
QLD 4001  
  
T +61 7 3135 0500

##### CAIRNS

Level 1  
Cairns Corporate  
Tower 15 Lake St  
Cairns QLD 4870  
  
PO Box 4766  
Cairns  
QLD 4870  
  
T +61 7 4230 0400